

Work Done By: Column Inches Team





Clients Objectives

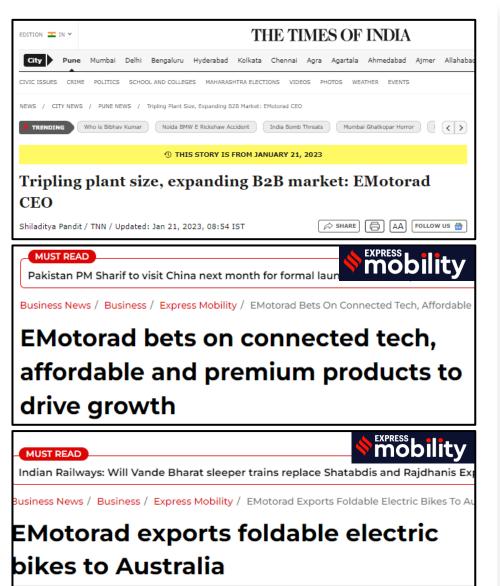
- Creating awareness around EMotorad and products offered by the company
- Positioning the spokesperson as a thought leader in the EV industry
- Building the founder(s) profile aligning interactions and interviews with the journalists to position them as stalwart leaders
- Helping EMotorad with the upcoming and the ongoing campaigns
- Highlighting the recent developments within the company and positioning EMotorad as a leader in the industry



Building Founders Profile Interviews/ Interactions/ Profiling Links

- https://timesofindia.indiatimes.com/city/pun e/tripling-plant-size-expanding-b2b-market-EMotorad-ceo/articleshow/97188295.cms
- https://www.financialexpress.com/business/ express-mobility-emotorrad-bets-onconnected-tech-affordable-and-premiumproducts-to-drive-growth-2954003/
- https://www.financialexpress.com/business/ express-mobility-EMotorad-exports-foldableelectric-bikes-to-australia-3007949/







- https://www.saurenergy.com/solar-energyconversation/we-are-currently-in-advancedstages-of-securing-series-a-funding-whichwill-be-used-to-infuse-more-tech-kunalqupta-EMotorad
- https://www.financialexpress.com/business/ express-mobility-emotorrad-bets-onconnected-tech-affordable-and-premiumproducts-to-drive-growth-2954003/
- https://www.youtube.com/watch?v=5MhKPr HjHWs









- https://www.etnownews.com/videos/shows/ ms-dhoni-backed-EMotorad-building-southasias-biggest-integrated-e-cycle-unit-kunalgupta-video-110125541
- https://www.afaqs.com/news/advertising/w e-were-concerned-about-how-ms-dhoniwould-react-to-bole-jo-koyal-ad-idea-adityaoza-EMotorad
- https://www.socialsamosa.com/interviews/E <u>Motorad-aditya-oza-brand-marketing-</u> <u>strategy-4581980</u>



Interviews

Our goal is to spread awareness: EMotorad's Aditya Oza on the brand's marketing strategy





- https://www.cnbctv18.com/videos/startup/E Motorad-electric-bikes-series-b-funding-aditya-oza-18438731.htm
- https://www.timesnownews.com/technology -science/how-EMotorad-is-revolutionizingthe-electric-cycle-market-article-100826014
- https://www.youtube.com/watch?v=0QB Fd JegKQ
- https://www.linkedin.com/video/live/urn:li:u gcPost:7163487221222662146/
- https://online.anyflip.com/qqqhq/rmsk/mobile/index.html









Interviews and Interactions Coverage Samples-TechCrunch



https://techcrunch.com/2023/11/26/india-emotorad-funding-series-b-ebike/



Product Reviews Links

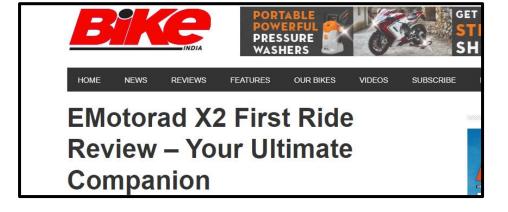


Product Review Coverage Samples

- https://motoringworld.in/bikefeatures/slush-fest-EMotorad-desert-eagleat-prodirt-adventure/
- https://timesofindia.indiatimes.com/auto/re views/EMotorad-t-rex-plus-electric-bicyclereview-why-e-bikes-make-perfectsense/articleshow/97676848.cms
- https://bikeindia.in/EMotorad-x2-first-ridereview-your-ultimate-urban-companion/





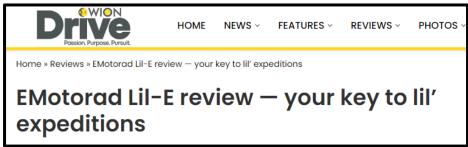


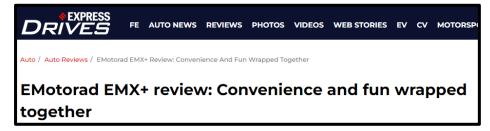


Product Review Coverage Samples

- https://motoringworld.in/bikereviews/EMotorad-lil-e-review-e-scootingaround/
- https://www.wiondrive.com/reviews/EMotor ad-lil-e-review-your-key-to-lil-expeditions-19732/
- https://www.financialexpress.com/auto/elect ric-vehicles/e-motorad-doodle-v3-reviewthe-show-stopper/3458076/
- https://www.financialexpress.com/auto/revi ews/EMotorad-emx-review-convenienceand-fun-wrapped-together/3370556/











Expansion Plans/ Growth Stories



BW AUTO WORLD

Friday | May 31 2024 | 11:02:19 AM

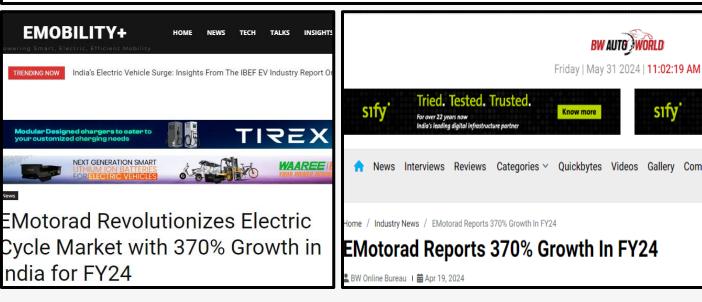
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Expansion/ Growth **Centric Communication**

- https://www.thehindubusinessline.com/ma rkets/ev-start-up-EMotorad-ends-fy24with-370-growth-in-domesticmarket/article68082798.ece
- https://emobilityplus.com/2024/04/22/EM otorad-revolutionizes-electric-cyclemarket-with-370-growth-in-india-for-fy24/
- https://www.financialexpress.com/auto/re views/EMotorad-emx-review-convenienceand-fun-wrapped-together/3370556/



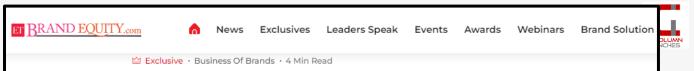




Industry Participation Being an active voice in the industry

Industry Commentary Coverage Samples

- https://brandequity.economictimes.indiati mes.com/news/business-of-brands/pedalto-the-future-the-rise-of-e-bikes-forkids/100060880
- https://inc42.com/buzz/from-EMotorad-tophicommerce-indian-startups-raised-62mn-this-week/
- https://www.livemint.com/autonews/karnataka-new-ev-policy-2023-28ev-stakeholders-eye-buyers-centricsubsidies-1701332798942.html



Pedal to the future: the rise of e-bikes for kids

Inc42

NEWS

From EMotorad To PhiCommerce — Indian Startups Raised \$62
Mn This Week

02 Dec'23 | By Debarghya Sil

Karnataka New EV Policy 2023-28: EV stakeholders eye buyers-centric subsidies



1 min read • 06 Dec 2023, 03:45 PM IST

"I expect the revised Karnataka EV policy draft is poised to revolutionize the sector by prioritizing affordability through increased subsidies directly benefiting buyers, particularly in commercial transportation," said Kunal Gupta, Co-Founder and CEO of EMotorad.

Industry Commentary Coverage Samples

- https://www.businesstoday.in/unionbudget/story/budget-2024-centre-toboost-ev-ecosystem-new-biomanufacturing-scheme-in-the-offing-saysfm-415797-2024-02-01
- https://timesofindia.indiatimes.com/auto/n ews/auto-incs-response-to-budget-2024embracing-the-electricrevolution/articleshow/107323357.cms?fro m=mdr
- https://www.financialexpress.com/busines s/express-mobility-ev-makers-share-theirview-on-interim-budget-2024-3383048/





Rajib Gangopadhyay, founder EMotorad said, "In the 2024 interim budget, the Indian government has delivered promising news for the electric vehicle (EV) industry and startups. The extension of tax benefits for startups until March 31st, 2025, provides crucial relief for early-stage businesses, fostering an environment conducive to growth."



Rajib Gangopadhyay, Founder EMotorad, expressed optimism, stating, "In the 2024 interim budget, the Indian government has delivered promising news for the electric vehicle (EV) industry and startups. The extension of tax benefits for startups until March 31st, 2025, provides crucial relief for early-stage businesses, fostering an environment conducive to growth."

Industry Commentary Coverage Samples

- https://startuptalky.com/india-ev-growthfactors/
- https://evstory.in/interim-budget-2024industry-reactions/
- https://www.exchange4media.com/a mp/advertising-news/best-ads-of-thefortnight-air-indias-thoughtfulgestures-EMotorads-animalconnection-133099.html

Post-Interim Budget 2024-Industry Reactions by Evstory February 3, 2024

Rajib Gangopadhyay, founder EMotorad.

'In the 2024 interim budget, the Indian government has delivered promising news for the electric vehicle (EV) industry and startups. The extension of tax benefits for startups until March 31st, 2025, provides crucial relief for early-stage businesses, fostering an environment



Startup Talky

Interview

Podcast

Opinions

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Battery Reuse, Funding, and Skilling Among Areas That Could Steer India's EV Growth

QINSIGHTS

Co-founder of electric bicycle company E Motorad, Sumedh Battewar, points to recycling batteries as an effective way to source battery components.

"The key solution to this is recycling and reuse. Today, this chain is broken. Today, even if a cell is short, I have no use for it; I have to throw it out. I believe that, with time, an ecosystem will get built up. Because this (recycling of batteries) has a lot of value where a business can be built," **Battewar said**.



Industry Commentary Coverage Samples

- https://www.entrepreneur.com/enin/growth-strategies/industry-expectsbrownfields-inclusion-in-ev-policy/473517
- https://business.outlookindia.com/corporat e/virat-kohli-anushka-sharma-go-digit-ipoms-dhoni-alia-bhatt
- https://www.socialsamosa.com/topicalspot/ipl-campaigns-2024-4445741
- https://www.apnnews.com/india-isleading-charges-in-asias-electric-vehiclemarket/? cf chl tk=nU5KlS9hTvQA9PQM FXGMsbHIcqfBlpNZ9h ub7lVyTk-1716290812-0.0.1.1-1621



Best ads of the fortnight: Air India's thoughtful gestures, EMotorad's 'Animal' connection

Home / Advertising News / Best ads of the fortnight: Air India's thoughtful gestures, EMotorad's 'Animal' connection



Entrepreneur

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Industry Expects Brownfields Inclusion In EV Policy Guidelines Due In Next 3-4 Weeks

Advocating the inclusion of brownfields in the scheme, Kunal Gupta, Founder and CEO, EMotorad said that brownfields offer opportunities to revitalise existing resources, redevelop and create new jobs, address environmental challenges, and reinstate neighbourhoods—all while reducing startup time, costs, and investments and increasing tax revenues."



Press Releases



EMotorad launches premium e-bikes in India priced at Rs 4.75 lakh onwards- Press Release

- https://auto.economictimes.indiatimes.com/ne ws/two-wheelers/EMotorad-launches-economicand-premium-ranges-of-e-bikes-at-em-summit-2023/97177329
- https://indianexpress.com/article/technology/E Motorad-desert-eagle-night-hawk-premium-e-bikes-launch-8391924/
- https://www.businessinsider.in/business/auto/n ews/indian-startup-EMotorad-launches-e-bikesthat-cost-up-to-500000/articleshow/97137330.cms
- https://www.deccanchronicle.com/nation/inother-news/190123/EMotorad-launchespremium-ebikes.html?utm source=latestPromotion&utm medium=end&utm_campaign=latest



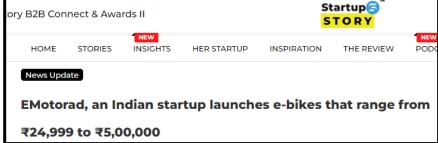




EMotorad launches premium e-bikes in India priced at Rs 4.75 lakh onwards- Press

Release

- https://www.financialexpress.com/auto/industry/EMotorad-launches-premium-e-bikes-in-india-priced-at-rs-4-75-lakh-onwards/2953357/
- https://startupstorymedia.com/insights-EMotorad-an-indian-startup-launches-e-bikesthat-range-from-%E2%82%B924999-to-%E2%82%B9500000/
- https://timesofindia.indiatimes.com/auto/news/ EMotorad-launches-new-elite-range-of-e-bikes- at-prices-starting-rs-4-75-lakh/articleshow/97132243.cms?from=mdr
- https://www.zigwheels.com/web-stories/e-motorads-new-premium-electric-bike-costs-as-much-as-a-maruti-alto-k10/48546/









EMotorad's revenue jumps on X-Factor e-bikes / EMotorad witnesses 100% jump in revenues, clocks Rs

Two Wheelers · 2 Min Read

140 crore in current year

- https://auto.economictimes.indiatimes.com/ne ws/two-wheelers/EMotorads-revenue-jumpson-x-factor-e-bikes/98451982
- https://www.autocarpro.in/news/-EMotoradwitnesses-100-jump-in-revenues-clocks-rs-140-crore-in-current-year-114346
- https://startup.outlookindia.com/sector/ecommerce/pune-based-EMotorad-records-100yoy-revenue-news-7743









Made in India brand EMotorad becomes the leading exporter of ebikes in the international market

- https://auto.economictimes.indiatimes.com/news/two-wheelers/EMotorad-exports-over-50000-e-bikes-to-18-countries/99031616
- https://www.apnnews.com/made-in-indiabrand-EMotorad-becomes-the-leadingexporter-of-ebikes-in-the-internationalmarket/
- https://bwautoworld.com/article/EMotoradtakes-lead-as-an-exporter-of-ebikes-470743



Ekya JP Nagar's LAD; Youngest Indian to win International World Music Contest

Two Wheelers • 1 Min Read

Badri Srinivasan to Lead Wipro's India and Southeas Businesses

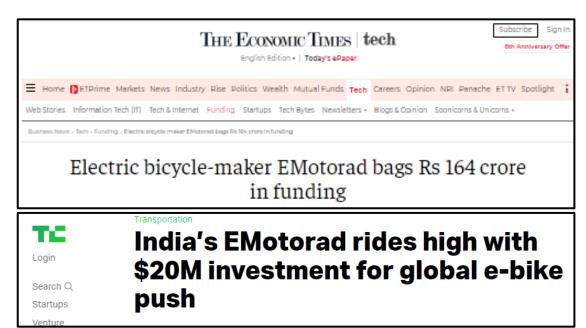
■ Aut®





Funding Release- Nov'23

- https://economictimes.indiatimes.com/tech/ funding/electric-bicycle-maker-EMotoradbags-rs-164-crore-infunding/articleshow/105518711.cms
- https://techcrunch.com/2023/11/26/india-EMotorad-funding-series-b-ebike/
- https://yourstory.com/2023/11/electriccycle-company-EMotorad-raises-usd-20mseries-b-round
- https://www.vccircle.com/evstartup-EMotorad-raises-series-b-funding-frompanthera-growth-partners-others



FUNDING >

YOURSTORY

Electric cycle company EMotorad raises \$20M in Series B round





Giga Factory Announcement Release

- https://zeenews.india.com/electricvehicles/after-ola-electric-EMotoradannounces-construction-of-world-s-biggestintegrated-electric-cycle-gigafactory
- https://www.ndtvprofit.com/technology/EMoto rad-to-set-up-worlds-largest-e-cyclemanufacturing-facility-in-pune
- https://m.economictimes.com/tech/startups/m s-dhoni-backed-EMotorads-e-cyclegigafactory-almostready/amp_articleshow/109893764.cms
- https://www.vccircle.com/evstartup-EMotorad-raises-series-b-funding-frompanthera-growth-partners-others



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■ Home PETPrime Markets News Industry Rise Politics Wealth Mutual Funds Tech Careers Opinion NRI Panache ETTV Spotlight									
Web Stories Information Tech (IT) Tech & Internet Funding Startups Tech Bytes Newsletters - Blogs & Opinion Soonicorns & Unicorns -									
Business News - Tech - Startups - MS Dhoni-backed EMotorad's e-cycle gigafactory almost ready									
MS Dhoni-backed EMotorad's e-cycle gigafactory almost ready									

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Mahendra Singh Dhoni-backed EMotorad announces construction of integrated electric cycle Gigafactory								



Event Support- Pre and Post-Press Release

Pre-Event Release

- https://www.apnnews.com/EMotorad-toorganize-indias-first-ever-electric-cyclemarathon/
- https://emobilityplus.com/2024/01/25 /indias-first-electric-cycle-marathone-cyclothon-to-mark-75th-republicday-celebration/
- https://turbocharged.in/EMotorad-toorganize-indias-first-ever-electriccycle-marathon/





Reviews ~

Features v

PRESS RELEASES . © 2 minute read

EMotorad to organize India's First **Ever Electric Cycle Marathon**

India's First Electric Cycle Marathon, E-Cyclothon, to Mark 75th Republic Day Celebration EMOBILITY+

Pre-Budget Expectations Quote Infiniti Mall foresees a focus on retail and priority sectors in Union Budget 2024 largest travel-tech platform

Pre-Budget Quote from EaseMyTrip, India's one of the

EMotorad to organize India's First Ever Electric Cycle Marathon

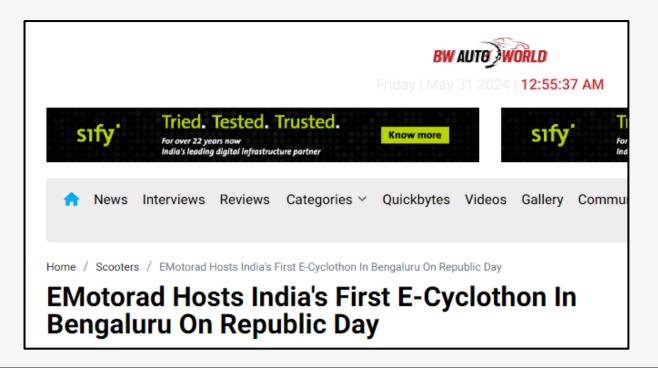
Published on January 25, 2024



Post-Event Release

- https://www.apnnews.com/EMotoradsuccessfully-hosted-indias-first-ever-ecyclothon-in-bangalore/
- https://bwautoworld.com/article/EMot orad-hosts-indias-first-e-cyclothon-inbengaluru-on-republic-day-507875





Defend Your Digital World: Top 4 User-Friendly Antivirus Experion Technologies Launches Experion Foundation
Software Aiming a Meaningful Impact on the Life of Under-served communities

EMotorad Successfully hosted India's First-Ever E-Cyclothon in Bangalore

Published on January 30, 2024





MS Dhoni-Investments, Campaign Support

MS Dhoni Invests in EMotorad

- https://www.thehindubusinessline.com/co mpanies/dhoni-invests-in-pune-e-cyclemaker-EMotorad/article68071218.ece
- https://hindi.economictimes.com/news/ms -dhoni-invested-in-electric-cycle-makercompany-EMotorad-gets-equityownership/articleshow/109350166.cms
- https://economictimes.indiatimes.com/tec h/funding/ms-dhoni-invests-in-e-cyclestartup-EMotorad/articleshow/109319983.cms?fro m=mdr
- https://business.outlookindia.com/compani es/mahendra-singh-dhoni-ventures-intothe-ev-space-with-investment-in-EMotorad









MS Dhoni Invests in EMotorad

- https://inc42.com/buzz/ev-startup-EMotorad-taps-dhoni-as-equity-investor/
- https://www.indiatimes.com/worth/new s/not-just-cricket-field-ms-dhoni-batsfor-EMotorad-electric-cycle-brand-bybecoming-an-investor-632412.html
- https://bwdisrupt.businessworld.in/amp/article/MS-Dhoni-Ventures-Into-EV-Segment-Invests-In-EMotorad/16-04-2024-517265/
- https://business.outlookindia.com/comp anies/mahendra-singh-dhoni-venturesinto-the-ev-space-with-investment-in-EMotorad
- https://entrackr.com/2024/04/msdhoni-backs-electric-cycle-maker-EMotorad/





Dhoni goes electric: Former team India captain invests in affordable e-bike start-up EMotorad





Campaign Press Release

- https://www.financialexpress.com/bus iness/brandwagon-EMotoradlaunches-campaign-featuring-msdhoni-3450891/
- https://www.storyboard18.com/advert ising/EMotorad-launches-newcampaign-with-ms-dhoni-28600.htm
- https://brandequity.economictimes.in diatimes.com/news/advertising/EMoto rad-brings-meme-to-life-with-msdhoni/109127162
- https://www.afaqs.com/news/advertis ing/EMotorad-turns-dhonis-viralmeme-into-ad-grabs-social-mediaattention







Business News / Business / Brandwagon / EMotorad Launch FINANCIAL EXPRESS Read to Lead

EMotorad launches campaign featuring

MS Dhoni

EMotorad launches new campaign with MS Dhoni

Viral Video Coverage

- https://www.financialexpress.com/aut o/electric-vehicles/ms-dhoni-snappedriding-a-doodle-v3-ebicycle/3440512/
- https://zeenews.india.com/video/new s/ms-dhoni-spotted-riding-his-ecycle-video-goes-viral-2735220.html
- https://timesofindia.indiatimes.com/a uto/electric-bikes/ms-dhoni-spottedriding-doodle-made-in-india-electriccycle-video-goesviral/articleshow/108874079.cms







Viral Video Coverage

- https://mediabrief.com/EMotoradgets-dhoni-singing/
- https://www.marketingmoves.in/camp aign-coverage/EMotorad-x-dhoni-thebrand-turns-captain-cools-viralmeme-into-a-fun-ad
- https://mark-com.in/2024/04/06/msdhoni-sings-along-EMotorads-catchyad-rides-the-meme-wave/





MS Dhoni Sings Along: EMotorad's Catchy Ad Rides The Meme Wave!



CAMPAIGN COVERAGE

EMotorad X Dhoni: The Brand Turns Captain Cool's Viral Meme into a Fun Ad



lvertising > EMotorad gets Dhoni singing 'Bole lo Koyal' in their latest brand campaign

EMotorad gets Dhoni singing 'Bole Jo Koyal' in their latest brand campaign



Results

- Positioned EMotorad as a leader in the EV space
- Actively positioned the spokespersons as a thought leader in the industry
- Positioned and placed the brand and the spokesperson in prominent media publications and actively talked about the recent developments in the media